

OFFER FOR IOWANS

IDENTIFYING INFORMATION

Offer Identifier: H_671_3_F

Offer Name: Long Term Health Care Services for Veterans

This offer is for a (pick one):

☐ new activity

☒ **X improved existing activity (describe the improvements in your narratives below)**

☐ status quo existing activity

Result(s) Addressed: Improve Veterans' Health and Quality of Life through the improvement of the Iowa Veteran Home's health care system

Participants in the Offer: The Iowa Veterans Home is the author of this offer and currently partners with the following agencies and businesses to provide excellent services to Iowa's veterans:

- The Federal Department of Veterans Affairs – health care, referrals and funding
- Local health care providers – health care and referrals
- The Iowa Department of Elder Affairs – community programming & consultation
- The Iowa Commission of Veterans Affairs – oversight and direction
- The Department of Human Services Title XIX division – Medicaid funding
- The 99 County Commissions of Veterans Affairs – referrals and support
- The Iowa Department of Health – community resources, wellness programs

Person Submitting Offer: John Mathes, Interim Director

Contact Information: John Mathes, Interim Director
641-753-4307
jmathes@ivh.state.ia.us

OFFER DESCRIPTION

This offer is made to provide the highest quality long-term nursing and infirmity services to Iowa's veterans. The Iowa Veterans Home emphasizes individualized treatment plans and maximizes individual's independence in quality of life. This is provided through a comprehensive range of rehabilitation services including medical care, physical therapy, occupational therapy, audiology, speech therapy, mental health services, incentive therapy, and activity centers. Specialized transportation services with handicapped

accessible buses and vans are provided to residents who have medical appointments. These services are provided on a cost effective basis because of the size and scope of our facility. Specialized care includes Alzheimer's, other dementia, mental health, hospice and palliative care. We partner with the Department of Veterans Affairs to provide specialized medical services.

Only \$15,315,623 or 27.65% of this offer is funded by state appropriation. This offer attracts additional revenues to the State of Iowa, including Title XIX reimbursement, VA reimbursement and private pay sources. These revenues are projected to be \$40,071,373.

This offer includes all support services, such as Business/Administrative Services, Food Services, Facilities Management and the Housekeeping Services, which are all necessary to maintain the physical and cultural environment.

IMPROVEMENTS OFFERED

This offer expands the use of telehealth resources, normalizes medical care through the use of a medical clinic for those residents able to use those services, refines bed usage to better serve residents, and continues our tradition of continuous service to veterans and our commitment to continuous improvement.

OFFER JUSTIFICATION

Caring for veterans and their spouses is the mission of the Veterans Home and has been since 1887. The care has grown more complex over the years but the commitment to provide that care has not lessened. Nearly 66% of Iowa's 271,738 veterans are over the age of 55 and at least 30 % will require some nursing home care in the future (DVA data.) The coming years will see 89,000 Iowans who served during the Viet Nam era reaching an age where they will need long term nursing care services. The number of recent and current conflicts around the globe would indicate a need for our services into the future.

It is necessary for the services at the Iowa Veterans Home to continue to evolve to meet the needs of veterans. The rise in admission requests from those with Alzheimer's and related dementias is one of the challenges that face IVH. These individuals require special units to meet safety and security needs that cannot be met in the current unit configuration (FY04.)

The services for each veteran in nursing care costs the State of Iowa General Fund an average of \$25,315.08 per veteran. Unlike other nursing care facilities; IVH's cost includes all services (nursing care, rehab services, medical care, physicians visits, medications, medical supplies and equipment.) Comparatively, the average nursing care facility in the State of Iowa costs \$71,175 per year (MetLife Nursing Home Costs Survey, August, 2003.) The care at IVH is a great savings to the State of Iowa as opposed to having to provide care for veterans at private nursing care facilities.

This offer includes the expectation that the salary adjustment dollars will be provided separate from this offer.

PERFORMANCE MEASUREMENT AND TARGET

a) **To meet or be below the state average for 80% of the CMS Nursing Home Quality Indicators.** This measurement rates the quality of care provided to IVH residents versus other nursing care facilities in the state.

b) **The number of veterans seen for medical consults through the use of the telehealth system will increase by 15% over FY04 number of 44**

c) **To increase the average nursing bed census to 630 for FY05.** (FY04 620)
Note: This is nursing care beds only and does not include domiciliary beds.

d) **To reduce the waiting list by developing additional beds in specialized units.**

PRICE AND REVENUE SOURCE

Total Price: \$55,424,866

Expense Description	Amount of Expense	FTEs
Personnel Services	\$ 45,325,274	809.47
Other Expenses	\$ 10,099,587	
Total	\$55,424,866	809.47

Revenue Description	Amount
General Fund Appropriation	\$15,353,493
Federal funds (Veterans Affairs & Medicare Part B)	\$12,889,446
Medicaid, Resident Support, Other	\$27,181,927
Total	\$55,424,866

OFFER FOR IOWANS

IDENTIFYING INFORMATION

Offer Identifier: H_671_4_F

Offer Name: Domiciliary Services for Iowa Veterans

This offer is for a (pick one):

☐ new activity

☒ **improved existing activity (describe the improvements in your narratives below)**

☐ status quo existing activity

Result(s) Addressed: Improve Iowa's Veterans Health and Quality of Life through the improvement of the health care system and community re-entry for veterans.

Participants in the Offer: The Iowa Veterans Home is the author of this offer and we partner with the following agencies and businesses in providing these services:

- The Federal Department of Veterans Affairs – health care, referrals and funding
- Marshalltown Community College – education and loan programs
- The Dept. of Human Services – community programs and outreach
- The Department of Education Vocational Rehabilitation Division – job training employment placement and funding
- Local employers – employment
- Marshalltown Economic Development Impact Committee – community partnership efforts
- State of Iowa Work Force Development – employment skills training, employment search

Person Submitting Offer: John Mathes, Interim Director

Contact Information: John Mathes, Interim Director

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OFFER DESCRIPTION

This offer will provide improved services to those 100 veterans currently receiving Domiciliary (residential) services at the Iowa Veterans Home. Current services include housing, nursing, medical, mental health, substance abuse support services, social work and recreation services.

Only \$1,142,919 or 41.1% is funded by state appropriation. This offer attracts additional revenues to the state of Iowa, including VA reimbursement and private pay sources. These revenues are projected to be \$1,616,226.

IMPROVEMENTS OFFERED

Enhanced services will be offered to increase the planned return to the community of trained and capable veterans. These services will include day treatment programs offered for veterans at IVH or in the community who require assistance with self-help and social skills, behavior adjustment, and interpersonal skills. Other programming will include job seeking and job retention skills training to assist the resident in becoming a contributing member of society. Job training and education will be coordinated with State Vocational Rehabilitation Services and Marshalltown Community College. Job placement efforts will also be made through coordination with the Work Force Development Center and local employers.

OFFER JUSTIFICATION

The needs of the veterans and spouses who are now entering the domiciliary at IVH have changed over the past 5 years. More new admissions are younger veterans with substance abuse and/or mental health needs in addition to the usual medical needs. Many of these residents have abilities to return to their home communities and become self-sufficient but require services that are currently not available at IVH. An expanded community re-entry/day program would focus resident effort on developing those skills and abilities needed for independent living.

The services for each veteran in residential care would cost the State of Iowa an average of 11,430. This charge covers all services including housing, rehab services, medical care, physicians' visits, medications, transportation, community reentry and day programming and equipment. Comparatively, the average cost of residential care in Iowa is \$20,000 (Helpguide.org Survey, 2003) per year for just room, board and nursing care. This is a cost savings to the State of Iowa of roughly \$8,570 per veteran annually by continuing to operate the Iowa Veterans Home rather than outsource the program to the private sector.

This offer includes the expectation that the salary adjustment dollars will be provided separate from this offer.

PERFORMANCE MEASUREMENT AND TARGETS

- The average daily census in residential care will be 100(FY04 97)
- 10 veterans will complete the community re-entry program in the first year of implementation and return to the community
- 5 veterans enrolled in the community reentry program will secure employment

PRICE AND REVENUE SOURCE

Total Price: \$2,521,732

Expense Description	Amount of Expense	FTEs
Personnel Services	\$1,835,851	28.5
Other expenses	\$ 923,294	
Total	\$2,759,145	28.5

Revenue Description	Amount
General fund appropriation	\$ 1,142,919
Federal (Veterans Affairs)	\$ 962,283
Resident Support	\$ 653,943
Total	\$ 2,759,145

OFFER FOR IOWANS

IDENTIFYING INFORMATION

Offer Identifier: H_671_1

Offer Name:

Veterans Awareness Program for Medical Benefits & Entitlements

This offer is for a (pick one):

☐ new activity

☒ improved existing activity (describe the improvements in your narratives below)

☐ status quo existing activity

Result(s) Addressed:

Improve Iowans' Health: Increase efficiencies of health care/service delivery including the removal of barriers.

Participants in the Offer:

Iowa Commission of Veterans Affairs

Person Submitting Offer:

Patrick Palmersheim, Executive Director, Iowa Commission of Veterans Affairs

Contact Information:

Patrick Palmersheim, Executive Director (515-242-5331) or Diana Steiner, Budget Analyst (641-753-4324)

OFFER DESCRIPTION

The Iowa Commission of Veterans Affairs (hereinafter referred to as ICVA) located at Camp Dodge is the main state agency that provides information to veterans and their dependents regarding (1) medical resources and referrals and (2) other entitlement benefits, such as Department of Veterans Affairs (DVA) compensation and pension. ICVA responds to veterans' questions about who is entitled to DVA benefits, how to apply, what information is needed for application, etc. By veterans taking advantage of the Department of Veterans Affairs entitlements for healthcare services at the Des Moines, Iowa City, and Knoxville DVA hospitals, as well as other Community Based Outpatient Clinics (CBOCs) around the state, the State of Iowa's costs decrease. In addition, some veterans are entitled to receive their medications from the DVA for free or with a small co-pay.

ICVA is also keeping a database of veterans and their spouses/widows in nursing homes around the state to determine if they have applied for compensation and pension benefits. If they have not, an appointed person coordinated through the ICVA office will be assigned to help that veteran

apply. If that veteran resident then starts to receive a compensation and pension benefit, the amount paid out of the Medicaid fund would be less.

This offer is increased by \$165,332 over our status quo budget in order to hire 2 service officers that will devote their time to approving benefit applications and being advocates for veterans if there are challenges in getting the benefits they deserve. Of this increase, \$36,000 is for start-up costs in the first year only and \$129,332 will be on-going costs in future years. This increased cost will be offset by the amount of revenue brought into the state once the veteran starts receiving federal compensation and pension benefits. That revenue is projected to be over \$1.5 million annually.

To recap, by utilizing the federal DVA entitlements the veterans receive affordable healthcare and it reduces the costs to the State of Iowa.

The following services are also provided by ICVA:

- ❑ Maintain information and data concerning military service records of Iowa veterans.
- ❑ Maintain a permanent graves registry of veterans buried in Iowa.
- ❑ Maintain a database to track when veterans enter a nursing home and if they have applied for DVA benefits.
- ❑ Conduct 2 service schools each year for the Iowa Association of County Commissioners and Executive Directors in order to provide training/updated information on veterans' benefits.
- ❑ Approve applications for veterans' license plates.
- ❑ Oversee the Merchant Marine Bonus fund.
- ❑ Represent the State of Iowa regarding veterans' issues nationally, regionally, and locally.
- ❑ Partner with the DVA, federally chartered veterans service organizations, and county Commissioners of Veterans Affairs to bring forth veterans issues and a plan of action for resolution.

OFFER JUSTIFICATION

Through the efforts of the ICVA staff, the following funds/benefits have flowed into the State of Iowa:

(A) In 2003, \$278,738,028 of DVA expenditures for healthcare services were provided to 63,849 veterans living in the State of Iowa. This is an average of \$4,365 per veteran annually. These expenditures provide veterans access to healthcare through the federal VA system at an affordable price.

(B) In 2003, \$216,684,000 of DVA expenditures for compensation and pension were provided to 23,486 veterans living in the State of Iowa. This is

an average of \$9,226 per veteran annually. These funds assist veterans with their quality of life and provide money to be circulated in the economy.

If the number of veterans receiving benefits for healthcare increased by 25% in FY06, an additional \$69 million approximately would be utilized for the veterans. This will, in some instances, offset the use of Medicare and Medicaid funds for those veterans eligible for such. Additionally, if the number of veterans eligible for compensation and pension increased by 25% in FY06, an additional \$54 million would be circulated in the State of Iowa approximately.

In summary, by ICVA staff providing information to veterans and their dependents, more veterans in the State of Iowa are able to receive federal DVA benefits for healthcare and a payout for compensation/pension. In addition, the by-product is that (1) the funds flow through Iowa's economy and (2) saves using appropriated dollars from other state agencies funds (such as DHS for Medicaid).

PERFORMANCE MEASUREMENT AND TARGET

Percent increase of Iowa veterans receiving benefits from the DVA: 25%.

Percent of veterans and/or their spouses/widows in nursing homes that have applied for VA benefits: 75%.

PRICE AND REVENUE SOURCE

Total Price: \$461,049

Expense Description	Amount of Expense	FTEs
Personnel	337,406	6
Other	123,643	
Total	461,049	6

Revenue Description	Amount
General Fund appropriation	461,049
Total	461,049